



ASQ

AMERICAN SOCIETY
FOR QUALITY™

Olde Colony Section 0111
c/o 224 Bay Street
Taunton, MA 02780

Place
Stamp
Here

Monthly dinner meeting: Thursday,, Jan 20, 2005

Avoiding Moving Operations Overseas

Gary's Restaurant, West Bridgewater, Mass

Mission Statement of the ASQ Olde Colony Section

Our mission is to be the leading quality resource in the Southeastern Massachusetts area for manufacturing and non-manufacturing industries, while supporting the goals and objectives of the American Society for Quality.

Happy New Year and welcome to our January 2005 dinner meeting invitation and newsletter. We hope this year to bring you interesting speakers, networking opportunities, and the chance to view quality from outside your job, all in line with our mission statement above. But it only succeeds with your participation; either as a volunteer, a speaker with a tale to tell, as a dinner meeting guest or via a comment to us by email. It is your section. Please participate.

Olde Colony Monthly Dinner Meeting

- Date:** Thursday, January 20th, 2005 (note change to **Thursday**)
- Time:** Register 6:00 PM, Dinner at 6:30 PM, Speaker 7:30 PM
- Cost:** \$20.00. Discount to retired / unemployed ASQ members.
- Location:** Gary's Restaurant, West Bridgewater, Mass (Rte 28)
- Directions:** From Route 24, take exit 16A (Rte 106) toward West Bridgewater. Travel about 2 miles to traffic light which intersects Rte 28. Get in right hand lane and turn slight right following Route 28 / S. Main Street toward Bridgewater. Gary's is approximately 1 mile on right hand side of the road, on Route 28.
- Menu:** Chicken, Fish or Beef
- Reservations:** Contact Alin Darabus, Arrangements Chair at 508-587-3500, ext. x225 or by email: arqc@accround.com OR aldarabus@aol.com

AVOIDING MOVING OPERATIONS OVERSEAS

Today more North American businesses are seriously considering moving some or all of their operations to China or other low cost areas. This presentation explores this current movement and is intended to help those organizations facing this decision to make the correct choice. *There are ways to keep operations at home!*

Topics to be covered are:

- ◇ -Factors that are forcing offshore manufacturing movement
 - .It is not just labor costs?
- ◇ The current state of Manufacturing in China and other low cost areas
- ◇ -Disadvantages of offshore manufacturing
- ◇ -Advantages of offshore manufacturing
- ◇ -Hidden costs that many organizations never consider and measure
- ◇ -The Future of China/Asia
 - .Risks
- ◇ -The Future of Latin America
 - .Risks
- ◇ -Avenues to Keep Manufacturing in North America
 - .The danger of cost cutting
 - .Tools that will improve operations and automatically reduce costs
- ◇ -The Final Decision
 - .Financial analysis
 - .Capturing all the hidden costs

(continued next page)

Our Speaker this month is Mark Hehl

Mark Hehl is President of Hehl & Associates, which provides offshore supply chain development consulting services. His efforts have produced significant increases in quality, meaningful reductions in lead times and substantial cost savings.

Previously, Mr. Hehl was Manager of Worldwide Quality for The Timex Corporation. During his tenure, he implemented quality improvement and Six Sigma initiatives with the supply base in China. In recognition of his contributions, these suppliers honored him with the award of the Chinese name □□□.

His work experience spans many industries including: aerospace, metal parts, plastics, glass, consumer products, pharmaceuticals, textiles, cosmetics and automotive. He holds a BS Degree in Electrical Engineering from the New York Institute of Technology and a MS Degree in Management from the Polytechnic Institute of New York. Mark was a Delegate and featured presenter (*Quality Improvement in China*) at the Third China-American Quality Symposium held in Shanghai, China, September 2004.

Mr. Hehl spends a significant amount of time in China, Latin America and other offshore locations assisting his clients and their suppliers on various sourcing and improvement projects. He is very familiar with the Chinese and Latin American cultures and ways of conducting business at these locations.

Welcome to New Volunteer

This month we would like to welcome **Alin Darabus**, our latest volunteer who will be taking on the responsibilities of **Arrangements Chair**, a position that has been open on the section executive board since Bill Dansereau moved to New Hampshire.

Alin is an active member of the section, attending many of our dinner meetings in the last several years. Alin also just recently passed the **ASQ Certified Mechanical Inspector** exam given by Olde Colony at Bridgewater State College. He is employed at AccuRounds in Avon, Mass.

Alin will make arrangements for the e'board meetings and plan where our monthly dinner meetings will be held. Alin will also be your contact for reservations if you plan on attending any of our meetings. Please let him know whether you are an ASQ member, employed, unemployed or retired, and what you would like for a menu choice. If you have any ideas or comments for a restaurant or meeting place, please contact Alin. (arqc@accurounds.com)

The following members were nominated for next year's officers (new year beginning July 2005)

Chair	Dave Gaugler
Chair-Elect	Denise Robitaille
Treasurer	Monica Morrissey
Secretary	George Mc Bride

Per our new Section Operating Agreement (SOA) / by-laws, we will be seeking any and all other nominations at the next several upcoming meetings.

The e'board also unanimously nominated Roger Kelleher as Region 1 Director, replacing Lou Geoffrion. Thanks Lou for your past help.

Olde Colony Education Offering Onsite Training Opportunities

Olde Colony section offers a wide variety of cost-effective courses for training at your site. Our ASQ professionals have practical knowledge and on-the-job skills that neither colleges nor corporate trainers usually possess. Olde Colony instructors have both certified knowledge and teaching experience. Please call or write Roger Berg, Education Chair (508-746-6345 or r@berg.ms), for the following:

- Q Information about customized on-site training
- Q A listing of available on-site courses
- Q Suggested course topics that Olde Colony might offer/develop for its members
- Q Instructor application for section members and other ASQ professionals who wish to be considered as instructors for our courses

March 5, 2005 Examinations: *Certified Quality Manager, Certified Mechanical Inspector, Certified Reliability Engineer, Six Sigma Black Belt and Certified Quality Technician*

Certified Mechanical Inspector Course #105 (1.6RUs) Joe Hanley Eight 2 hour sessions beginning in January. \$390 for members and \$420 for others. The instructor is Joe Hanley. Joe started on the bench and worked his way up to Senior Quality Engineer. RAB certified, Joe Hanley is an auditor and consultant for laboratory and quality systems. Early registrants will be able to determine the course's meeting night.

Certified Quality Manager Course #101 (1.8 RUs) Roger Berg Three Saturdays, January 30, February 13 and 27 for 6 hours each day. \$375 for members and \$400 for others. This course will prepare you to respond to the constructed response questions as well as the multiple-choice questions.

All refresher courses are scheduled at the Moakley Center at Bridgewater State College. The conveniently located Moakley Center is near I495 and Route 24 and will provide reserved parking for registered class members.

For inquiries or registration about any course call or write Roger Berg, Education Chair, at 508-746-6345 or r@berg.ms.

Time for a professionalism refill?

Do you want ASQ or a generic brand?

Certification / Recertification Info

Certification Exam	Exam Dates	Application Deadline
Six Sigma BB, CRE, CQT, CQA-Biomedical, CMI, CQMgr, CHA	March 5, 2005	January 7, 2005
	October 22, 2005	August 19, 2005
CQA, CQE, CSQE, CCT, CQIA	June 4, 2005	April 1, 2005

Having trouble getting the required 18 RU'S?

If legitimate extenuating circumstances have made it impossible for you to meet this obligation, you may be able to qualify for recertification with a reduced RU requirement.

What are legitimate extenuating circumstances? They are determined on a case-by-case basis by the ASQ National Recertification Coordinator.

If you feel that you qualify call: Bill Carr at 1-800-248-1946.

Earn Recertification Units through On-Line Chats

RU's are granted for participating in the monthly 90-minute chat events being hosted on ASQNet. Members will be granted 0.15 RUs for each chat event they actively participate in. Download detailed instructions at http://www.asqnet.org/members/interact/chat/recert_units.html

Need an Application for Certification?

Applications for certification can be obtained from ASQ by calling 1-800-248-1946 or by downloading from the website at www.asq.org/cert/downloads/. Or you can register and pay on-line at www.asq.org, click on CERTIFICATION.

Don't let your certification lapse! You worked hard to achieve certification. Now keep it up to date.

WHERE TO SEND YOUR COMPLETED RECERT JOURNALS

Please send your completed recertification journal and supporting documents to:

Gerry Quinn
12 King Road
Holbrook MA 02343
Attn: ASQ RECERT.

Congratulations to the following ASQ Olde Colony members who recently passed certification exams.

Michelle J. Beauchesne
Certified Quality Auditor

Alin Daniel Darabus
Certified Mechanical Inspector

Erik Sojka
Certified Quality Engineer

Your Executive Board / Leadership Team

Section Chair Dave Gaugler jdgaugler@tmlp.com	Arrangements Alin Darabus AccuRounds 508-587-3500 x225 aldarabus@aol.com	
Vice Chair Denise Robitaille	Newsletter David Hicks Sippican Lockheed Martin 508-748-1160 x 274 dhicks807@yahoo.com	Education Chair / NEQC Rep Roger Berg Northeast Quality Research 508-746-6345 r@berg.ms
Treasurer George McBride gmcbride1@verizon.net	Internet Website / Database Dave Gaugler jdgaugler@tmlp.com	Region I Director Louis Geoffrion J.Magno & Associates Inc 781-224-0801 lgeoffrion@jmagno-assoc.com
Secretary Joe Hanley 401-431-1620 thehanleys@mindspring.com	Auditing Chair Paul Loonie Antenna Associates	Region 1 Deputy Director / Historian Dick Anderson raa508@aol.com
Certification / Recertification Gerry Quinn 781-767-2107 absrsg@comcast.net	Membership Monica Morrissey m.morrissey@att.net	UMass Dartmouth Students Ercan Tirtiroglu 508-999-8433
Advertising— open Examining—open	Recognition— open Publicity— open	Programs—open Scholarship—open

Section E'board meets
1st Tuesday of the
Month 6 pm to 8 pm

The Olde Colony E'Board meets the 1st Tuesday of the month from August through June to plan and execute the section activities. The committee consists of the 4 elected officers and all volunteer chairs— education, membership, etc. If you are interested in seeing how your section is run, stop by – there is no obligation.

Meeting runs 6:00 PM to 8:00 PM. For more information, contact one of your e' board members

Have you Moved? Changed Jobs? Changed Email Address?

Don't forget to update your member information with ASQ National. Contact customer service at 1-800-248-1946 and have your member number ready. You can email the info to cs@asq.org. Or log onto www.asqnet.org, go to My Account and update the info yourself.

Please update your email so we can keep in contact with you.

TO CHANGE YOUR ASQ E-MAIL PREFERENCES:

- Go to www.asq.org and sign-in as member
- Go to My Account, then to Change Work/Home Addresses & E-mail, and update your preferences.
- If you need additional help, e-mail help@asq.org or phone 1-800-248-1946

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This month we would again like to advertise for a member interested in the role of **Publicity Chair**, a position open on the e'board.

Duties and Responsibilities:

- Communicate all section events to: local newspapers, radio & cable TV community calendars
- Liaison with ASQ Master Calendar, Olde Colony Website and Newsletter
- Attend section executive committee meetings to report progress
- Uphold ASQ and section bylaws, policies and procedures

Qualifications:

- Must be ASQ Olde Colony member in good standing
- Should possess good writing and communication skills
- Some experience working with the media preferred

Time Commitment:

Approximately two hours a month (outside of executive committee meetings)

If interested, contact one of the e'board members.

Advertisers

Our ad rates are \$100 for a full page; \$60 for a half page; \$40 for a quarter page and \$25 for a business card sized ad. Ads are used to defray the cost of the newsletter.

Please contact David Hicks, Newsletter Chair at dhicks807@yahoo.com

BRING THIS COMPLETED SURVEY TO A DINNER MEETING. YOU WILL RECEIVE A \$5.00 DISCOUNT* ON YOUR DINNER.

Survey of choices for improved Olde Colony section communication.

Your section leadership wants to provide the most cost-effective and efficient services for you. We brainstormed the following choices for next year's communication with section members. We discussed how much members read the newsletter and argued whether all section members like to use the internet.

Please read the following pairs. Considering each pair by itself, please indicate with an "x" the one choice of the two that you would rather have your Olde Colony section do.

Monthly Newsletter (10/year) only
 Only updates on the section website

Monthly Newsletter (10/year) and updates on the section website
 Bimonthly Newsletter (5/year) and updates on the section website

Monthly Newsletter (10/year) only
 Monthly Newsletter (10/year) and updates on the section website

Only updates on the section website
 Monthly Newsletter (10/year) and updates on the section website

Only updates on the section website
 Bimonthly Newsletter (5/year) and updates on the section website

Monthly Newsletter (10/year) only
 Bimonthly Newsletter (5/year) and updates on the section website

Do you regularly read the section newsletter? Circle one:

seldom sometimes often always cover-to-cover

Do you like to use the internet for ASQ information? Circle one: Yes No

**Offer expires after the March 2005 meeting.*